

# Zink

Commodities



For the whole world



# Company profile

Zink Commodities is an international supplier and processor of agricultural products.

The main direction of our business is the supply of grain, cotton and fertilizers.

Our task is to provide the countries of the world with vital resources to ensure the prosperity of mankind.

We help farmers find markets, customers find solutions in the field of environmentally friendly nutrition, and the world's population receives food.







Physical trading is a long-term business. Access to key physical assets is central to our business model. Management of ships, warehouses and other logistical assets gives us a business advantage while demonstrating our commitment to the territories in which we operate. Our people are encouraged to take the initiative in spotting opportunities and opening up new areas of supply and demand. We believe in the importance of responding to market needs rather than trying to shape them. The ability to do so rests on the strength of the partnerships that we build and the passionate interest that each trader takes in his or her area of expertise. Our cultural diversity, and the many connections between our local trading hubs and the markets they serve, provides a vast resource of detailed information, which we integrate into a global picture of shifting trends. Zink's approach is to respond quickly and precisely to the opportunities that arise through shortage or surplus, often by releasing the reserves of a commodity that we have in storage.

# Corporate principles

## Mission

Intelligently meeting Global food challenges

## Vision

Providing effective solutions for agricultural products supply:

- increasing self-sufficiency
- ensuring security
- maintaining price stability

## Core Values

- Flexibility
- Direct contact with business partners
- Loyalty & Teamwork

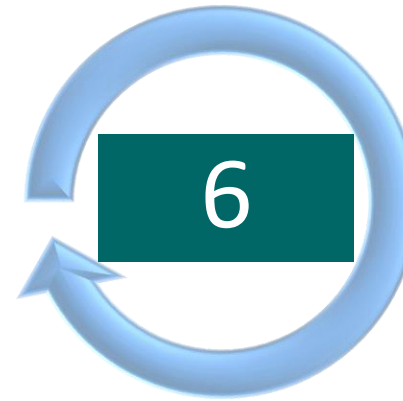
Zink Commodities provides its clients with customized solutions to their needs, using a creative, flexible approach to pricing and logistics, while maintaining strict risk management controls. Our team draws on an in-depth understanding of the agricultural sector, gained through years of trading experience, and a worldwide network of strategic connections.

# Zink in figures

Commodities



- Years experience



- Representative offices in Russia, Poland, Switzerland, UAE, Singapore and Scotland



- Servicing clients in more than 30 countries around the Globe



- Managing about 1 mln. ton per year

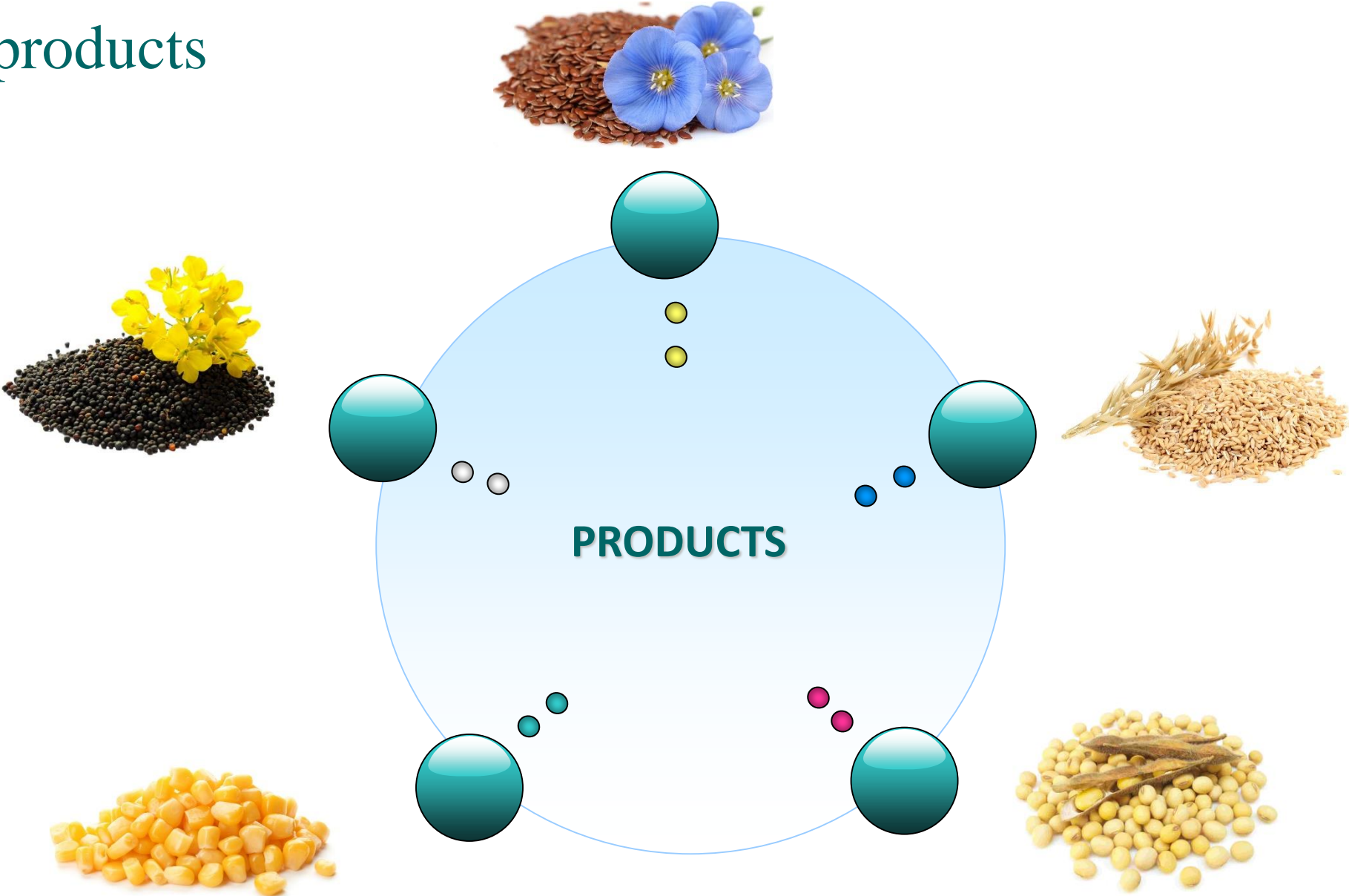
# MAP of presence



- **Representative Offices**

- X – Russia
- X – Poland
- X – Switzerland
- X – Hong Kong
- X – Scotland
- X – UAE

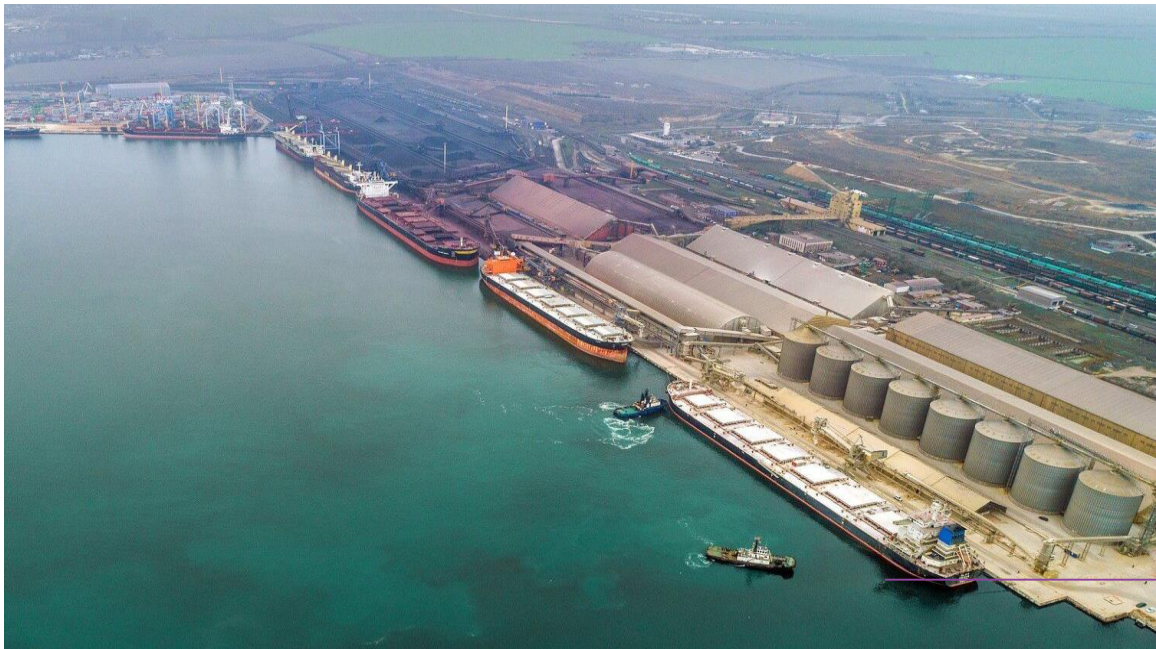
# Key products





# Product and logistics overview

Zink Commodities shipped sized material for Korean market since 2015, has regular shipments to Turkish and Indian market since 2019. Zink Commodities delivers CIF Turkish ports by 3,000 mt dwt – 10000 mt dwt vessel size, using Russian - Rostov, Kavkaz, Taman, having possibility of regular stable loading in winter period; supplying both on long term basis as well as on spot basis. We use highly equipped grain loading terminals in Black and Azov Sea offering secure material storage, handling and if necessary blending.



Black Sea ports

Port Azov,

Port Rostov,

Port Taman,

Port Kavkaz,

Operating on long-term contracts with rail way transport companies, truck forwarders and ship owners



Zink Commodities's financial strength aligned with operations, quality global supplier base and experienced management team will ensure we continue to deliver sustainable long-term value

Resulting all Zink Commodities's initiatives we are competitive and all operations are cash flow positive

Zink Commodities managers are passionate about working with customers to find appropriate solutions to create win-win scenarios and long-term relationships. We can achieve this only through genuine partnerships with employees, customers, local communities, which are based on integrity, transparency and mutual value-creation







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